

## **Catherine L. Trischan, CPCU, CIC, CRM, AU, AAI, CRIS, ARM**

c/o Ringwood Consulting Group, Inc.

P.O. Box 17

Pompton Lakes, NJ 07442-0017

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### **Profile**

- Experienced Insurance Instructor training insurance professionals in technical subjects and insurance agency policies and procedures
- Licensed NJ Producer – Property, Casualty, Personal Lines and Health Authorities
- Approved instructor for the Certified Insurance Service Representative (CISR) program
- Approved Instructor for the PIA (Professional Insurance Agents)

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### **Education**

- 1987 - Bachelor of Arts Degree, Rutgers College
- 1991 - Accredited Advisor in Insurance (AAI Designation)
- 1993 - Certified Insurance Counselor (CIC Designation)
- 1995 - Chartered Property Casualty Underwriter (CPCU Designation)
- 2002 - Associate in Commercial Underwriting (AU Designation)
- 2004 - Certified Risk Manager (CRM Designation)
- 2005 - Construction Risk and Insurance Specialist (CRIS Designation)
- 2007 – Associate in Risk Management (ARM Designation)

### **Awards and Achievements**

- 1991 - Award for Academic Excellence in the AAI Program
- 1995 to present – Recognition for participation in the CPCU Society's Continuing Professional Development (CPD) program

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### **Experience**

#### **Commercial Lines Manager, E&K Agency, Eatontown, NJ**

1996 to present

- Responsible for managing all commercial lines operations, including marketing, underwriting and customer service
- Responsible for designing and implementing departmental policies and procedures
- Responsible for handling a select book of premier commercial lines accounts
- Primary instructor for the E&K Institute for Insurance Education

**Experience  
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**Insurance Instructor, Professional Insurance Agents**

2003 to  
present

- Responsible for developing and teaching continuing education classes for insurance professionals
- Approved instructor for the Certified Insurance Service Representative (CISR) program

**Insurance Instructor, Brookdale Community College,  
*Lincroft, NJ***

1997 to 2005

- Responsible for developing and teaching continuing education classes for insurance professionals
- Approved instructor for Property, Casualty and Health pre-licensing classes

**Vice President of Marketing, Louis P. Papi Agency, *Wall, NJ***

1995 to 1996

- Responsible for quoting and placing new commercial lines business
- Responsible for handling a select book of premier commercial lines accounts

**Commercial Lines Manager, Hayes Agency, *Allenhurst, NJ*  
*(merged with Louis P. Papi Agency)***

1990 to 1995

- Responsible for managing all commercial lines operations, including marketing, underwriting and customer service
- Responsible for handling a select book of premier commercial lines accounts

**Commercial Lines Customer Service Representative,  
Boynton Brothers, *Perth Amboy, NJ***

1988 to 1990

- Responsible for service of commercial lines middle market accounts

**Claims Adjuster, Prudential Property and Casualty,  
*Holmdel, NJ***

1987 to 1988

- Responsible for investigation and settlement of auto and homeowner property and liability claims
  - Specialized in total theft auto and large homeowner losses
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